

ASSET MANAGEMENT

Real Estate Sales, Client Services, REO Specialists

Award-winning Broker and experienced Real Estate Sales Professional with over 10 years of successful new business development, competitive market expansion, and property management experience. Leverages finely-honed interpersonal and time management skills to successfully manage assets and increase market value achieving corporate goals and objectives. Energetic and goal-oriented with a genuine passion for banking operations and a well-rounded background in supporting a progressive organization in optimizing performance and growth. Seeking an Asset Management position for banks, selling foreclosed properties.

AREAS OF EXPERTISE

- ◆ Property Management/Sales
- ◆ Market Growth & Expansion
- ◆ Relationship Building
- ◆ Asset Management
- ◆ Market Analysis & Penetration
- ◆ Client/Investor Relations
- ◆ Portfolio Management
- ◆ Strategic Business Planning
- ◆ Real Estate/Short Sales
- ◆ New Business Development

KEY ACHIEVEMENTS

- ✓ First Employee of startup firm at Catalist reporting directly to Board of Directors.
- ✓ President of own company the past 2 years and leader of short sales in Orange County, unloading over \$6M of bank assets on short sales working with banks nationwide, such as Bofa, Wells Fargo, ASC, Wilshire, Litton, Wamu, Comerica SBA Loans, etc.
- ✓ Brings a 100% closing ratio with banks on short sales and consistently ensures all assets are acquiring full value.
- ✓ Experienced in forecasting, property management, real estate property sales, investor/client relations, market research, financial planning, and networking.
- ✓ Member of Orange County Board of Realtors, California Association of Realtors, and National Association of Realtors.
- ✓ REO Specialists for American General.

PROFESSIONAL PROFILE

SIMPLICITY REAL ESTATE, INC. · Huntington Beach, CA **2007 – 2008**

Independent Broker

- ⇒ Top Short Sale Specialists in Orange County

RE/MAX · Huntington Beach, CA **2006**

Realtor

- ⇒ Multi-million Dollar Producer, Bank Short Pays
- ⇒ Manage Ray Howard's Estate

CATALIST HOMES, INC. · Huntington Beach, CA **2003 – 2005**

Home Marketing Specialist

- ⇒ Lead agent on 44 closed transactions, totaling over \$23M in sales revenue.

STAR REAL ESTATE · Huntington Beach, CA **2001 – 2003**

Realtor

- ⇒ Closed 30 transactions totaling \$20.6M in sales.

CENTURY 21, BEACHSIDE · Huntington Beach, CA **1998 – 2001**

Realtor

- ⇒ Diamond Award Winner

ACCESS FINANCIAL · Huntington Beach, CA **1997 – 1998**

Residential Lending

EDUCATION AND TRAINING

CALIFORNIA STATE UNIVERSITY LONG BEACH

B.A., BUSINESS & MARKETING

REAL ESTATE BROKER'S LICENSE | REAL ESTATE LICENSE